

Intelligent Retail Solutions COVID 19 Spread Prevention

Sandra Harriague

LATAM Channel Manager

2020/06



ADVANTECH

Mission

Enabling an Intelligent Planet

Headcounts

8,000

Revenue

USD \$1.8 Billion

Market Cap

USD\$4.5 Billion (Oct. 2018)

Service Field

Industry 4.0, Industry IoT,
Embedded Computing,

Smart City (Medical, Retail, Logistics)

Serve Worldwide IoT Solution Integrators



Sector Based Business Units

Embedded-IoT + Allied DMS (Design-in)

Networks & Communications

- Telecom & Mission Critical Systems
- Enterprise Network Platforms
- Network & Embedded Switches
- Video Broadcasting Solutions

Embedded Core & IoT Modules

- Computing on Modules
- Single Board Computers
- Industrial Motherboards
- Embedded Box Computers
- M2I/Connected Appliances
- Industrial Display Solutions

- Industrial Flash Storage (SQFlash)
- Embedded Wireless Modules (M2.COM)
- WISE-PaaS & Cloud Software
- ARM-based Computing
- Modular Board Design Services
- Gaming Solutions

Applied Computing

- Industrial Mobile Computing
- Applied Computing DMS
- Allied-DMS/China
- Allied-DMS+DTOS/Europe

Industrial-IoT

Industrial Automation

- Industrial I/O & Controllers
- Automation Computing & HMI
- Motion Controls & Machine Vision
- Remote IoT Devices (WISE)
- WebAccess+ Software
- iFactory (Industry 4.0) Solutions
- Machine Automation Solutions
- Energy & Environment Solutions

Intelligent Systems

- Industrial Computers
- Industrial Servers & Storage
- Intelligent Video Solutions
- Transportation Solutions

iConnectivity

- Network Edge Solutions
- Industrial Switches
- Industrial Wireless Devices
- Industrial Cellular Routers

iCity

Intelligent Healthcare

- Medical Computing
- Intelligent Hospital Solutions

Intelligent Retail

- iRetail Platforms
- Intelligent Retail Solutions SRPs
- Digital Signage Solutions

Intelligent Logistics

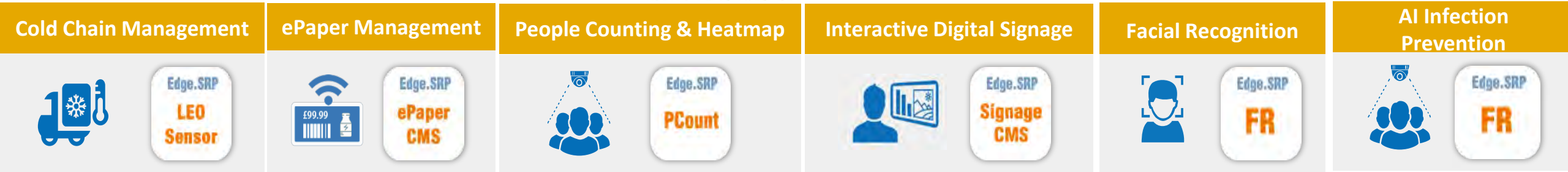
- In-Vehicle Computing
- iLogistics & Fleet Management Solutions

AIM Series Industrial Tablets

Intelligent City Services



AIoT Solutions & Marketplace

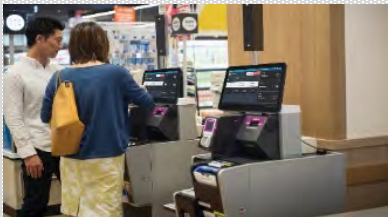


WISE-PaaS/ DeviceOn

WISE-PaaS/AndroidDM



Retail & Wholesale



restaurants



Public Services



Outdoor Services



Fitness Center



Airport



IT Edge Computing

Industry 4.0

AI/ML TECH

WISE-PaaS

AIoT Solutions & Marketplace

XNavi

iCity Services

WISE-PaaS Alliance

IoT SRP 2.0

Service IoT

Embedded IoT

Cloud-IoT

EnSaaS

AIWIRELESS

IoT Device Manager

WISE-PaaS Marketplace

Intelligent Healthcare

I.APP

Design-in Services

Customer Care

DeviceOn

WISE-STACK

iLogistics

AI Platform

AI Counting Edge Solution Overview

Basic

UCAM Series

Footfall Counting AIO Camera



UCAM-2D



UCAM-3D

Advanced

USM-AI Series

AI based Counting/Heatmap/demographic Edge Server



USM-260VAC



USM-600VAC

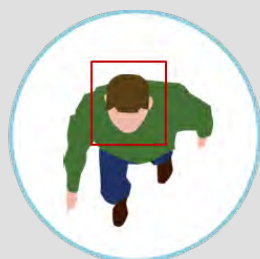


arm



OpenVINO™

Windows 10



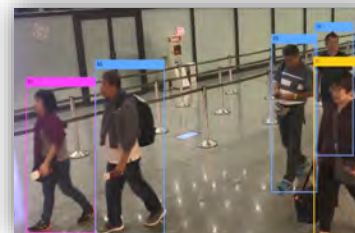
Human Head Detection



Human Body Detection

















Human Face Detection



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Video AI Counting Edge Function Map

		Services					
		Detection Technology	Counting	Heatmap	Queuing/Loitering	Demographic	Applied Scenarios
<div>Basic</div> <div></div> <div>UCAM Series</div>	Human Head					Entrance, Corridor	
	Human Body					Outdoor, Corridor, Outdoor	
<div>Advanced</div> <div></div> <div>USM-AI Series</div>	Human Face					Counter, KIOSK, Merchandise Shelf, Signage	

Types of scenarios, applications environment

Basic



UCAM Series



Human Head Detection

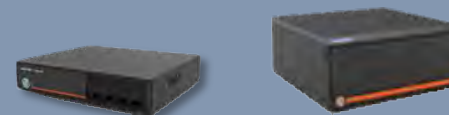
Simple traffic flow

Distinguish the
object height

Entrance

Large width
entrance

Advanced



USM-AI Series



Human Body Detection

Complicated traffic
flow

Outdoor

Queuing



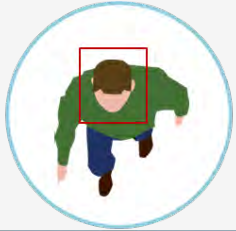
Human Face Detection

Demographic

Face count

A place that will attract
people's attention

High Counting Accuracy



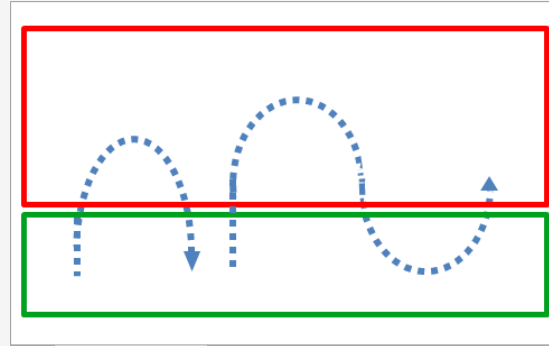
Human Head Detection



Human Body Detection

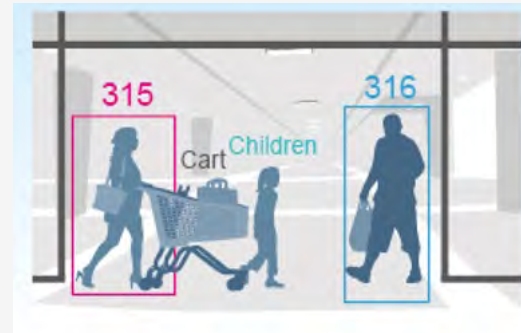


Human Face Detection



U-turns Tacking

- Detection on U-turns with tacking ability to avoid double counting



Human Body Tacking

- Detection on lingering with tacking ability
- Support counting and tacking **time setting**



Human Face Recognition

- Face detection with recognition function avoid to multi-count the re-visitor
- Support counting **time setting** to adjust the counting accuracy

Global Sport Brand Chain Store

End Customer

CHALLENGES

Turn-in rate
didn't meet the
expectation

Accurate
footfall counting
data is a must

WHY US

High accuracy in high traffic with high stability

Outdoor

Human Body
Detection

10,000 counts/hour

80% Accuracy Rate

Indoor

Human Head
Detection

2,000 counts/hour

90% Accuracy Rate

HOW WE DO

- 3D UCAM x 8
(Instore counting)
- Video AI Counting Edge x 2
- Out store counting IPCAM x 2
- Heatmap IPCAM x 6



iRetail
StoreBI

StoreBI



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Global Baking Chain Brand

End Customer

CHALLENGES

Turn-in rate

didn't meet
the
expectation

Customer behavior

what's the
customer
dwell in front
of the counter

Install limitation

can only install
one camera

WHY US

One camera source provides multiple services

Human Body
Detection

Heatmap

Counting

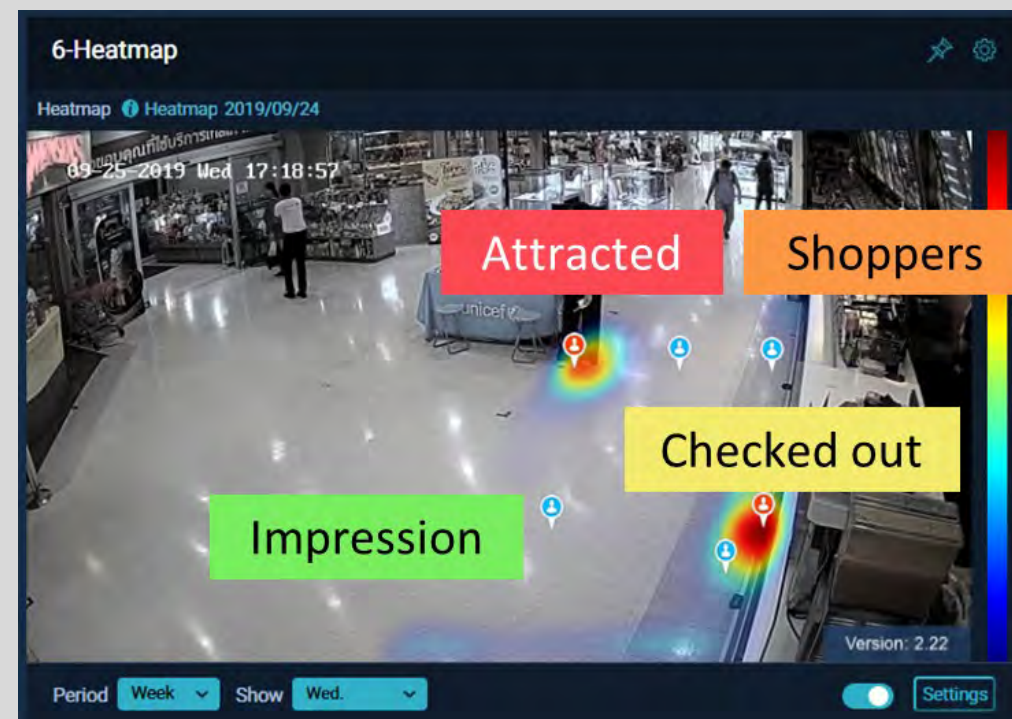
Pass-by **5,500** counts/hour

HOW WE DO



- Video AI Counting Edge x 1
- IPCAM for face counting x 2
(Visitor counting & heatmap)

iRetail
StoreBI
StoreBI



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National Food Chain Brand

End Customer

CHALLENGES

Target Audience

Analysis to the key marketing product

Re-visit number

customer and employees should be removed

WHY US

High accuracy face counting and demographic

Human Face Detection

Unique Counting

Demographic

No need to integrate with database

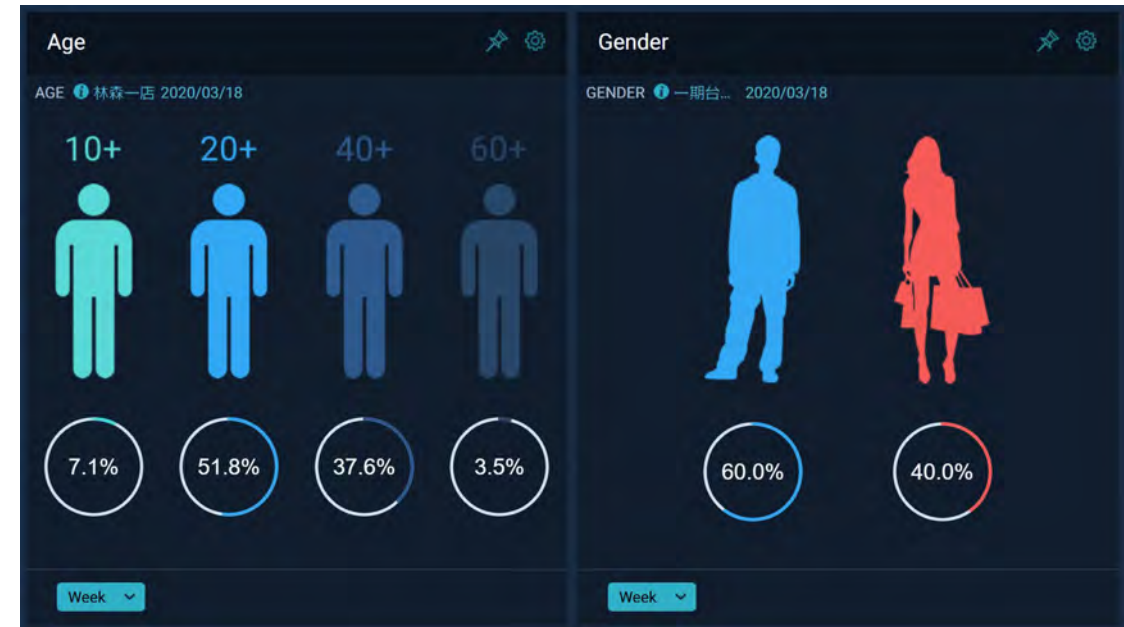
No need to change the shopper's operation

HOW WE DO



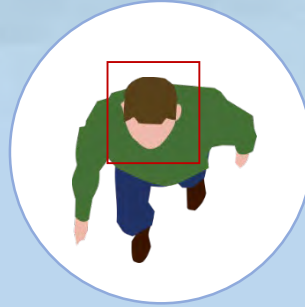
- Video AI Counting Edge x 1
- IPCAM for face counting x 2 (Visitor Face Count & Demographic)

iRetail
StoreBI
StoreBI



ADVANTECH

Edge: **Basic** Counting Solution

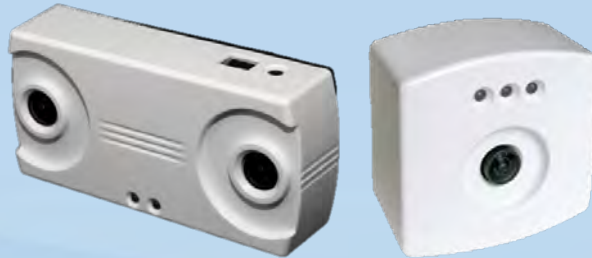


Human Head Detection

Video Counting Edge

UCAM 3D

- **Dual lens** for 3D depth technology
- Immune to shadow and reflections
- 95%~98% accuracy



UCAM 2D

- **Single lens** 2D human head detection
- Low cost and great performance
- 85%~95% accuracy

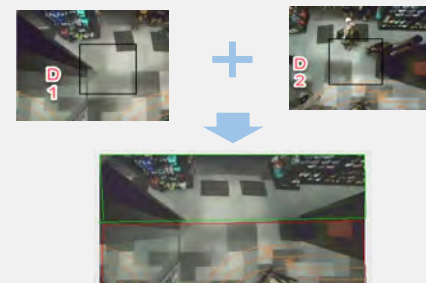
**Distinguish the object
thru depth**



U-turn Tacking



Cross Camera Counting

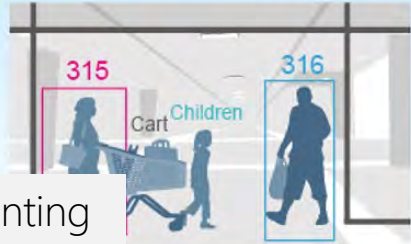


**Bi-directional Traffic
Flow**



AI Edge: **Advanced** Counting/Heatmap Features

Counting



- Bi-directional counting with tacking ability

Unique Count



- Face detection with recognition function avoid to multi-count the re-visitor

Queuing



- Support up to four detecting zones



Human Body
Detection



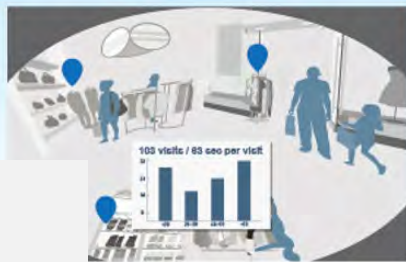
Human Face
Detection

Video AI Counting Edge

OpenVINO



Heatmap



- Support up to four filter areas setting

Demographic



- Analysis the visitors gender & age

AI Facial Recognition

Sandra Harriague
06/2020



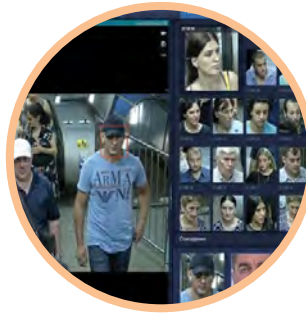
Major Applications of Facial Recognition Technology



Access Control



Attendance Taking



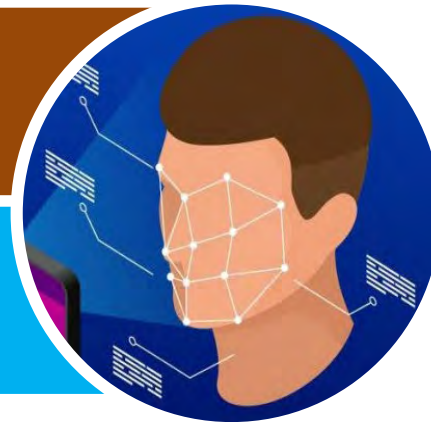
Surveillance



Visitor Management

Operation Management

Business Enhancement



Application Integration



Face ID Login



Interactive Digital Signage



Customer Recognition



Payment Integration



Re-visitor Identification

Target Facial Recognition Solution Attendance Taking



Location Attendance Taking

- USC/UTC/HIT
- IP Camera
- Building, Factory, Hospital



Mobile Attendance Taking

- AIM-Tablet
- Cold Chain, FMS, Warehouse

Application Scenario

Standard App



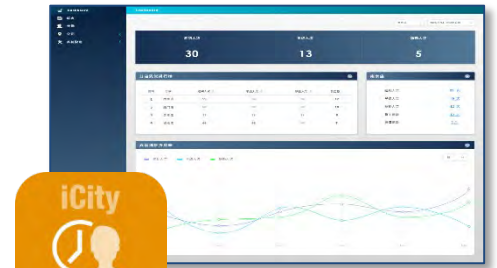
VFR Connect



Web Portal
(LAN)



Video AI FR (VFR) Edge
Single Site
(Edge Only)



Web Portal
(Internet)



VFR Edge per single site

Multi Sites
(Cloud CMS)

Solution Architecture

Video AI Facial Recognition Edge SRP

Introduction



Capture Device

- Max. 50 Devices connected
- VFR Connect App provided (Win10 / Android)
- 2D Camera (720p or higher)



IP Camera/NVR

- Max. 4 CH connected
- 1080p x 10 FPS @ 2Mbps
- By RTSP H.264 Streams



Web Portal



Video AI FR (VFR) Edge

(Core-i7/16GB/Ubuntu Linux)

- 20 faces recognized per second
- Min. face size: 100 x 100 pixels
- Accuracy:
When FAR ≤ 0.01%, TAR is 95-97%

- Enroll face of registered person
- Group setting (Staff, Visitor, VIP, Blacklist...etc.)
- Recognized Report
- Real-time action configuration:
I/O Control, Mail, Push Notification, HTTP Command

I/O Control Setting (EX: Door/Alarm)

- Wiegand/Ethernet
- HTTP Controlled I/O Devices

Integration API (EX: Surveillance, Visitor Management)

- RESTful API
 - Create/Edit/Delete Person
 - Verify Face
- WebSocket
 - Real-time recognized result

Location Attendance Taking at Building Front Door & Elevator

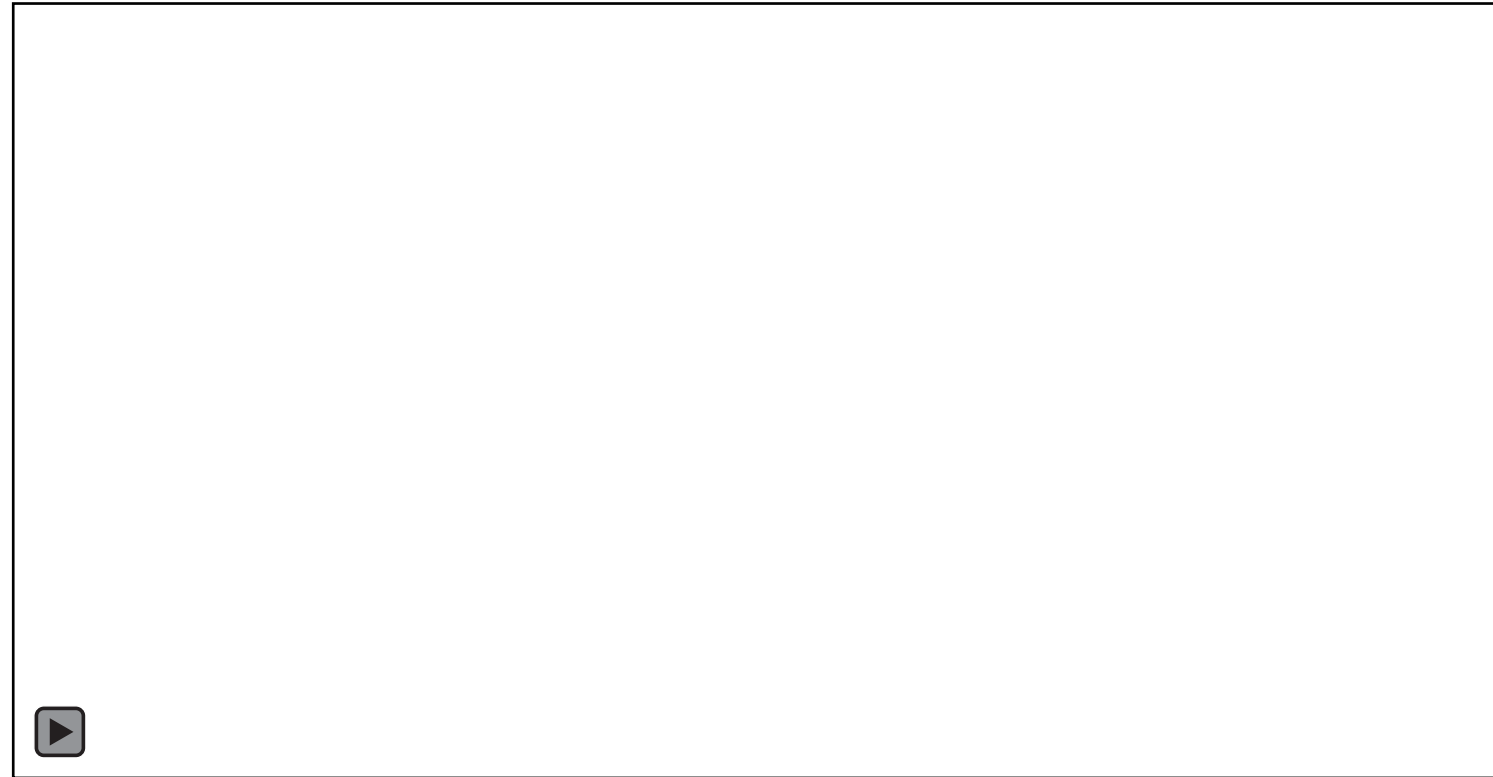
Register/Enroll



Capture/Recognized



Front Door



Elevator

Integrated Attendance Taking with Interactive Signage

- Employee Attendance Taking
- Integrate Access Control System
 - Face recognized to open door
- Interactive Digital Signage System
 - Display recognition result
 - Greeting for morning, afternoon and night
 - Weather information



iCity Kiosk Offering

Full Turnkey Kiosk Solutions – Indoor, Rugged Outdoor & Customization

UTK-615

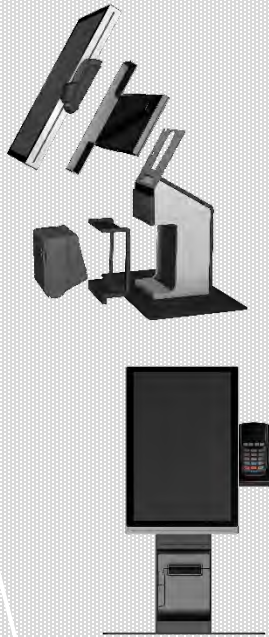
Mini Kiosk



Ultra-light

UTK-752

All-In-One
Compatible Kiosk



UTC-720 Series

Opened-Frame Kiosk



UTK-500 Series

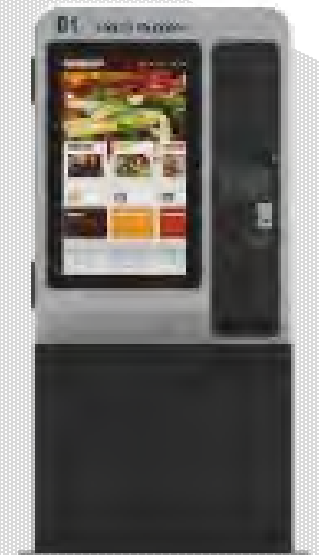
Integration Kiosk



Integrated

UTK-932 Series

Rugged Outdoor Kiosk



Highly Customizable

iCity Kiosk
Solutions

Scalability

Customization

Wide Screen All-In-One Panel PC Series Overview

UTC-500 Series

Ruggedized & Scalable



UTC-300 Series

Lightweight & Versatile



UTC-100 Series

Slim & Stylish



UTC-200 Series

Open Frame Solution



Ruggedized & Backend

Wide Screen
AIO Family

Slim & Frontend

Infection Prevention Solution

AI Integrated System

Sandra Harriague
06/2020



AI based Infection Prevention Solution Overview

1. Visitor Fever Screening System



Thermographic
Smart Camera



Video AI Facial
Recognition Edge



Fever Screening
Manger



2. Infection Tracking System



Surveillance
Camera/NVR



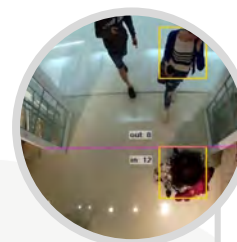
Video AI Facial
Recognition Edge



Intelligent VMS



Person
Screening



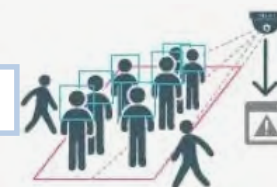
3. Occupancy Monitoring System



3D Counting Camera



Occupancy Status
Display and Alarm



Location
Monitoring

4. Social Distance Monitoring System



Surveillance
Camera



Video AI Human
Counting Edge

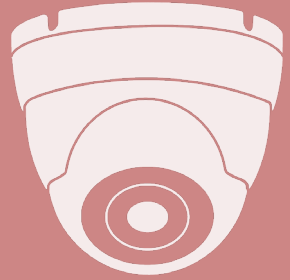


Intelligent VMS



ADVANTECH

Enabling an Intelligent Planet



Visitor Fever Screening System



Thermographic Camera Technology



Any object with a temperature above absolute zero degree is constantly emitting amount of radiations. Thermographic camera converts IR radiation into gray value and calculate the thermal information through measurement algorithm model (temperature gray level curve) according to the corresponding relation between gray value and temperature.

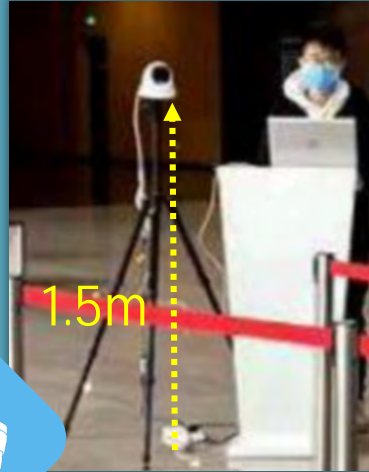
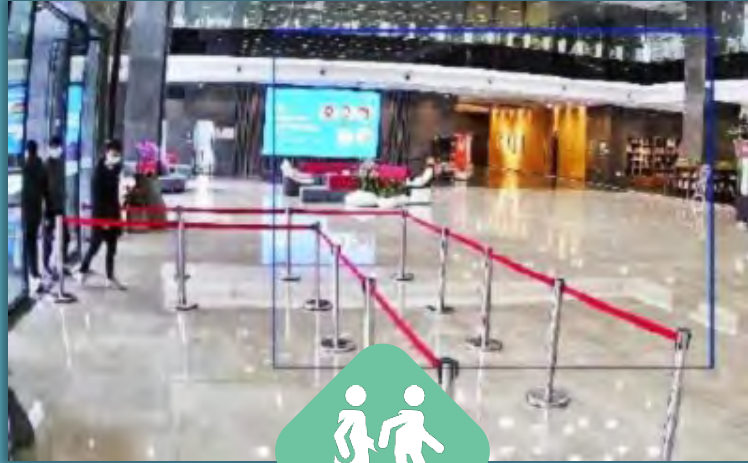
Visitor Thermal Fever Screening Procedure

Advantech's visitor fever screening solution is using thermographic AI detection camera to measure human body temperature (non-contact method) and quickly find out individuals with abnormal temperature. Then the visitors screened with fever symptoms will be double confirmed by professional thermometer.

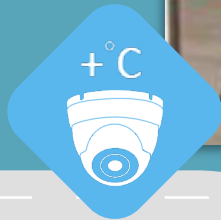


- 01 Visitor Screening Channel**
Make sure all visitors are measured their body temperature
- 02 Thermographic Camera**
Quickly screening crowded visitors with automatic alarm
- 03 Thermometer**
Double check the screened visitors with high body temperature
- 04 Confirmation**
Approve or Reject the visiting with system record

Visitor Fever Screening – System Installation



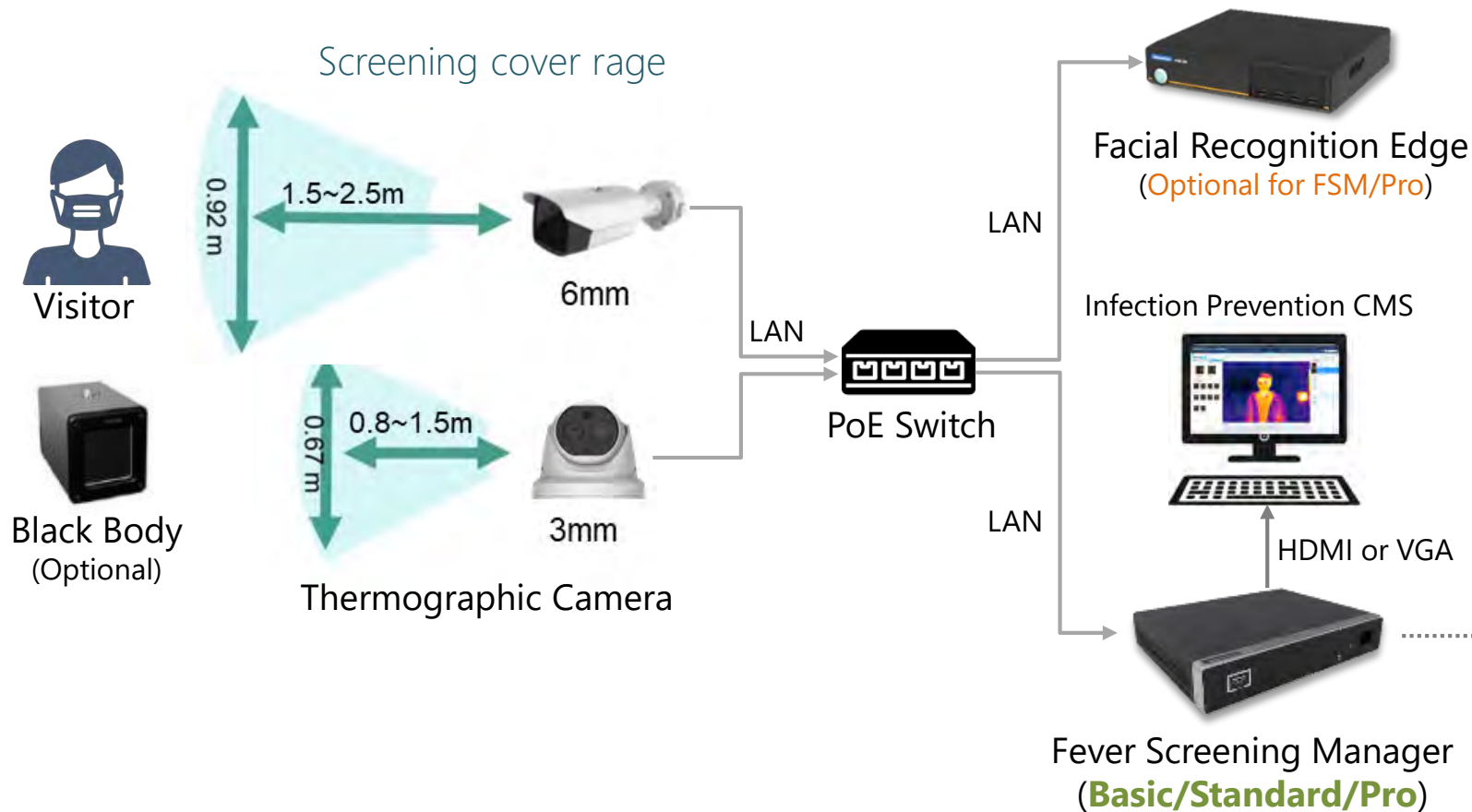
- The camera is recommended to install in **1.5~1.7m high**, keep the distance between the target and camera around **1~2.5m (Depend on camera model)**
- Suggest to Install in the indoor stable environment without wind



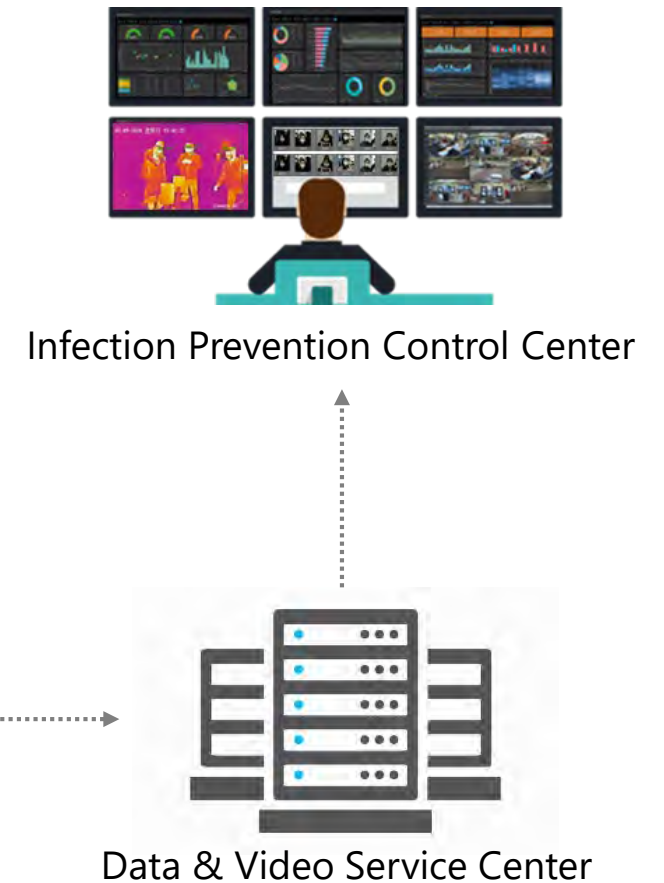
- Fever Monitor & Notification
- Screening Result Management

Visitor Fever Screening – System Architecture

Visitor Fever Screening Installation Site



Security & Management Department



Visitor Fever Screening – Thermographic Camera

Key Feature

- **AI Face Detection**
Focus measurement areas on human face to **reduce false alarms caused by other heat sources (such as teacups)**
- **Bi-Spectrum Monitoring**
Provide both thermal and optical image channels apart from temperature measurement
- **Strobe Light & Audio Alarm**
Trigger alarms to notify operators immediately when a person with an elevated body temperature passed by

Turret Type



UCAM-220TT-U01
(Lens: 3mm)

Bullet Type



UCAM-220TB-U01
(Lens: 6mm)

Black Body



Hardware SPEC

Camera

- Thermal sensor resolution: 160 × 120
- Temperature range: 30°C to 45°C;
- **Temperature accuracy:**
± 0.5 °C
± 0.3 °C with black body
- Optical Max. resolution: 2688x1520
- Video format: H.265/H.264/MJPEG
- Up to 30 faces detection

Black Body

- Temperature resolution: 0.1°C
- Accuracy: ± 0.1 °C
- Effective emissivity: 0.97 ± 0.02

Visitor Fever Screening – Fever Screening Manager

Fever Screen Manager Monitor



- Bundled Infection Prevention CMS - **Fever Monitor**
- Up to 4 channels camera monitoring
- +camaras
- THERMOGRAPHIC+MONITOR SW+PoE \$ 6,500



Quick Checking in Entrance

Fever Screen Manager Standard



- THERMOGRAPHIC+STANDARD SW+PoE \$ 7,000
- Bundled Infection Prevention CMS – **Standard License**
- Up to 4 channels camera monitoring/recording
(video files are stored MicroSD Card inserted in camera slot)



Checking and Manage
the Event detected

Fever Screen Manager Pro

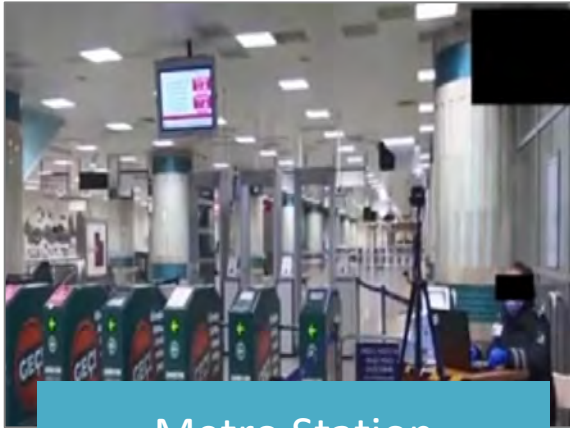


- THERMOGRAPHIC+PRO SW+PoE \$ 7,500
- Bundled Infection Prevention CMS – **Pro License**
- Up to 4 channels camera monitoring/recording/recognition
- Working with Video AI Facial Recognition Edge
- THERMOGRAPHIC+PRO SW+PoE+AI FR \$ 10,000

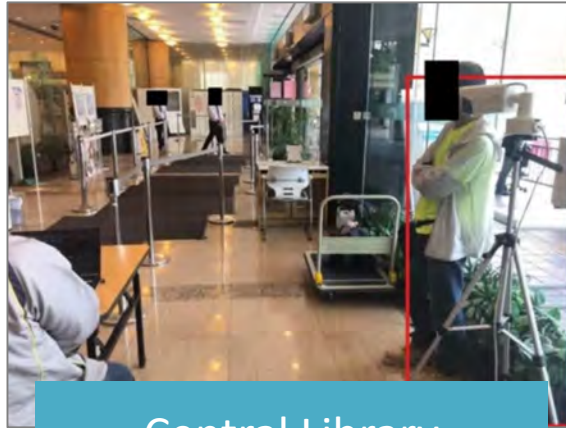


Checking and Manage
the Event detected with
Facial recognition

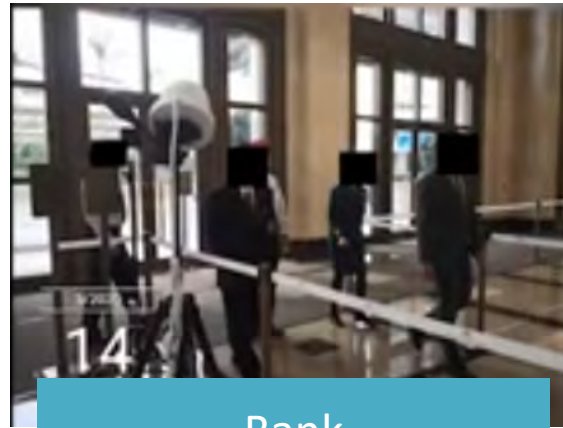
Visitor Fever Screening – Successful Cases



Metro Station



Central Library



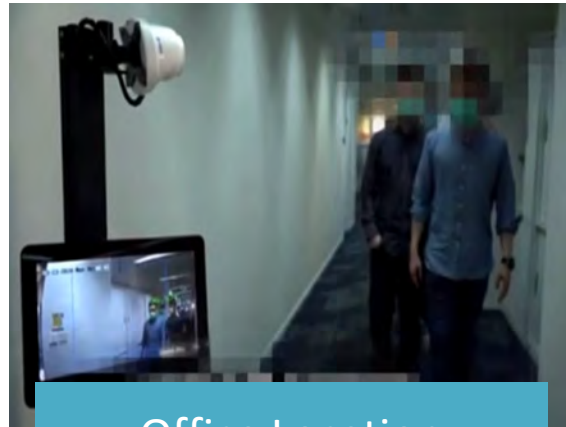
Bank



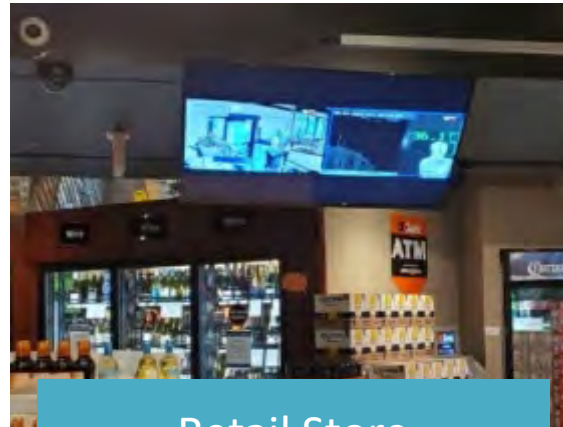
Hospital



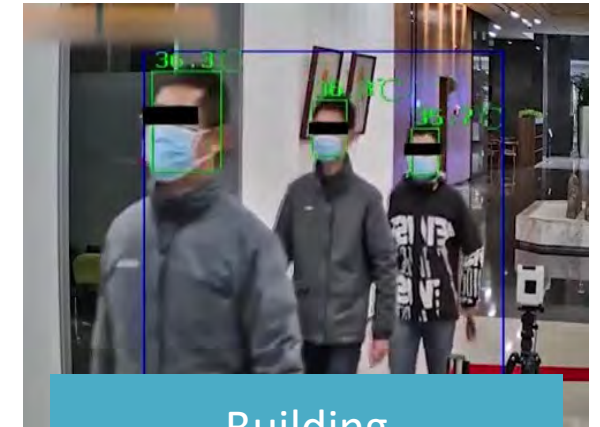
Office Lobby



Office Location



Retail Store



Building



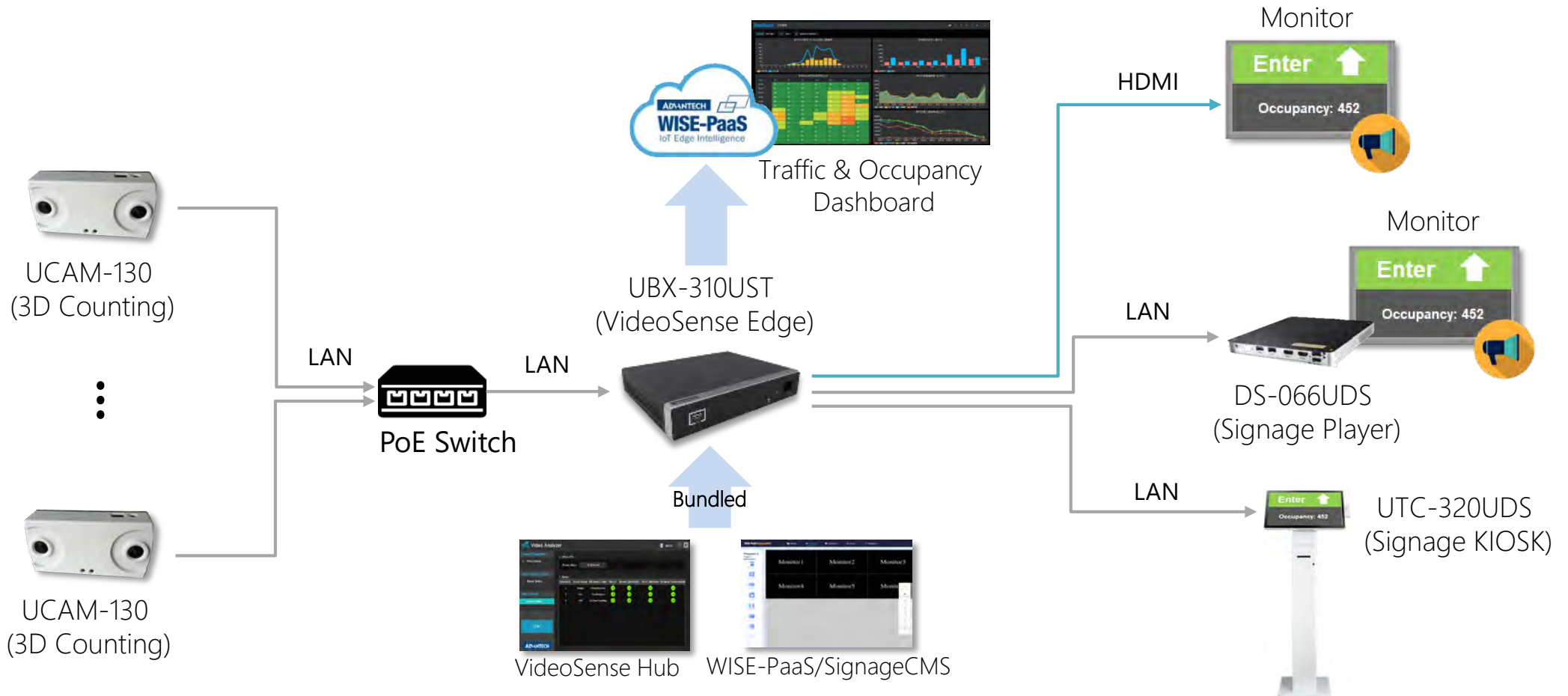
Occupancy Monitoring System

Occupancy Monitoring by Counting & Signage



- Count real-time occupancy in your building
- Integrated Signage display at your entrance to control incoming traffic
- Auto Guide Message or Sound Alert if capacity limit is breached
- Traffic Dashboard for further analysis

Occupancy Monitoring System – Solution Architecture

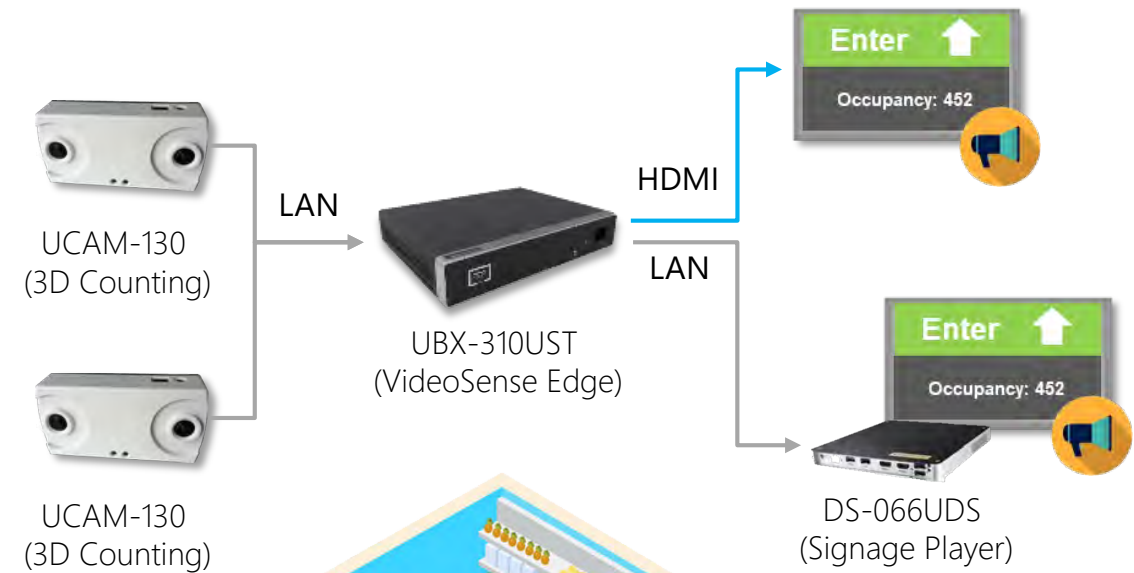
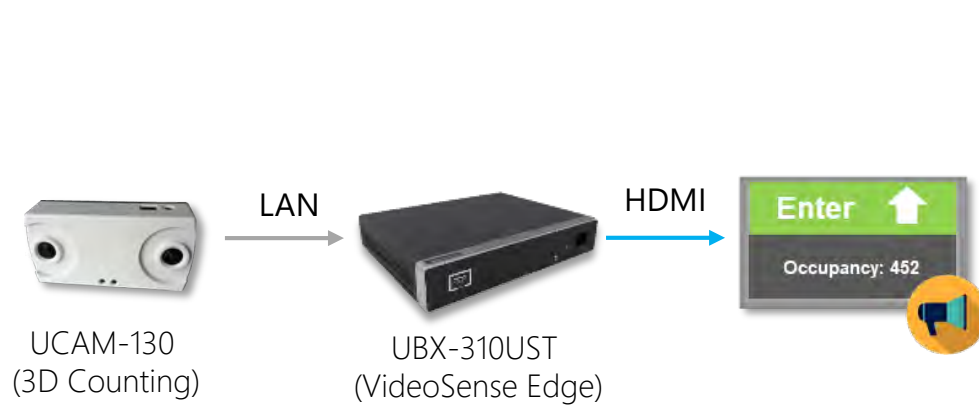


In/Out Counting for all doors of one monitoring location

1. Collect and process counting data for providing Occupancy status
2. Occupancy condition setting for Interactive Message (Enter/Stop) or sound alarm
3. Upload data to WISE-PaaS Cloud

1. Display Occupancy status
2. Display Interactive Message (Enter/Stop) or trigger the sound alarm

Occupancy Monitoring System – Installation Type



AI based Infection Prevention Solution Overview

1. Visitor Fever Screening System



Thermographic Smart Camera



Video AI Facial Recognition Edge



Fever Screening Manager



2. Infection Tracking System



Surveillance Camera/NVR



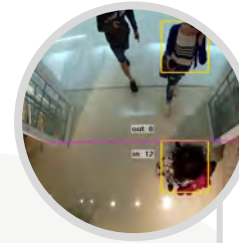
Video AI Facial Recognition Edge



Intelligent VMS



Person Screening



3. Occupancy Monitoring System



3D Counting Camera



Occupancy Status Display and Alarm



Location Monitoring



4. Social Distance Monitoring System



Surveillance Camera



Video AI Human Counting Edge



Intelligent VMS

Airport Scenario

Way Finding Terminal

- UTC-510/UTC-310
- UTC-515/UTC-315



USM server



Passenger Information System & DS Server

- UTC-542/UTC-532
- UTC-315
- USM & UBX



- UTC Series
- POS/BOX PC
- mPOS/Tablet

Customer Survey Terminal

- AIM-35/37/38



Self-Ordering Kiosk

- UTC-720/750



POS System

- UPOS & USC



eMenu Board

- UTC-510/UTC-310
- UTC-515/UTC-315



Digital Signage Server

- USM & UBX





GRACIAS!

THANKS!

Please contact:

Antonio.govela@ingrammicro.com